



# APPLICATION FORM

Register before 2017/09/11 and benefit from a discount!

To be returned to: SPAS ORGANISATION

160 bis, rue de Paris - CS 90001 - 92645 Boulogne-Billancourt Cedex - France

**Company name\***

ADRESS\*

ZIP CODE\*

CITY\*

COUNTRY\*

TELEPHONE\*

FAX\*

E-MAIL\*

WEBSITE\*

**Company activity\***

Classification please tick the box(es) relating to your activity (see page 2)

TRADER REGISTER\*

SIRET\*

INTRA-COMMUNITY N\*\*

**Contact for the follow-up of application formalities:**

LAST NAME\*

FIRST NAME\*

POSITION\*

TELEPHONE.\*

FAX\*

E-MAIL\*

**Name of company managers :**

CEO\*

SALES MANAGER\*

COMMUNICATION MANAGER\*

\* Required fields

I have read and understood the general terms and conditions of the Show and wish to reserve a stand, as defined on page 2, in the following exhibition area:

- FRENCH THALASSOTHERAPY
- FRENCH THERMAL SPRINGS
- BREAKAWAY DESTINATIONS
- LUXURY SPA
- BALNEOTHERAPY DESIGN
- BEAUTY & SPA CORNER

**BE INCLUDED IN A THERMALIES VISITOR TRAIL**

Tick the trail on which you would like to appear:

- HEALTH TRAIL (MEDICAL CURES)
- THALASSO TRAIL
- SPA TRAIL
- "NEW EXHIBITOR" TRAIL

(Exhibitors from the previous edition of the show have first refusal on stand location up until 2017/09/11, after which date stands will be allocated by chronological order of receipt of application forms, and subject to approval by the advisory committee).

**Invoice to be issued to:**

COMPANY NAME

CONTACT

VOTRE RÉFÉRENCE INTERNE (N° DE DOSSIER)

ADRESS

ZIP CODE

CITY

COUNTRY

TELEPHONE

FAX

E-MAIL

(Only one invoice per request can be issued)

VAT REGISTRATION NUMBER

\* Compulsory fields

## PARTICIPATION FORMULAS

**1. BARE STAND**

Bare surface simply delineated by floor markings (**18 m<sup>2</sup> minimum**). Exhibitors wishing to reserve stands with a surface equal to or greater than 18 m<sup>2</sup> or create their own stand using an installation company have the possibility of booking a bare surface simply delineated by floor markings. Electrical connection is not included: to be ordered with Carrousel du Louvre on [www.thermalies.com](http://www.thermalies.com).

**2. PRE-EQUIPPED STAND**

With standard equipment (**9 m<sup>2</sup> minimum**) – the basic modules offer a surface from 9 m<sup>2</sup> for a fixed rental cost.

A **standard module is equipped with**: partitions\*, carpeting, company sign, stand lighting, electrical connection 1 kw. Furniture and cleaning are not included, to be ordered with Carrousel du Louvre on [www.thermalies.com](http://www.thermalies.com).

\* Option partitions wood covered with scratched cotton (choice of colors) €90 VAT excl. supplement/m<sup>2</sup>.

**3. FULLY FITTED STAND**

With additional equipment (from 9 m<sup>2</sup>).

The equipment includes: partitions\*, carpeting, storage space, one company sign, stand lighting, electrical connection 1 kw as required, flowers (endowment according to the stand surface), cleaning, furniture credit of €30 VAT excl./m<sup>2</sup> with our supplier.

This option applies to stands with a minimum surface of 9 m<sup>2</sup>, (details on request).

\*Option partitions wood covered with scratched cotton (choice of colors) €90 VAT excl. supplement/m<sup>2</sup>.

**4. BEAUTY & SPA CORNER**

4 m<sup>2</sup>, 8 m<sup>2</sup> or 12 m<sup>2</sup> unit with standard equipment: partitions, stand lighting, one reception counter and two stools, compagny sign. Electrical connection is not included.

**5. LUXURY SPA STAND**

9 or 18 m<sup>2</sup> unit with top fit out equipment including: partitions, stand lighting, company sign, carpeting, furniture credit €30 VAT excl./m<sup>2</sup> with our supplier, electrical connection 1 kW.

**6. PREMIUM FULLY FITTED STAND**

Available only on Thermalies Business. 9, 12 or 18 m<sup>2</sup> unit with top fit out equipment including: partition walls covered with beige cotton fabric, carpeting, stand lighting, one company sign, 1 counter and two high tools. Electrical connection is not included.

**EXTRA CORNER CHARGE**

Corner stands (opening on to several alleys) are attributed, upon the exhibitor's express request, at an extra cost according to the place of the show:

- stands opening on to 2 aisles (**1 corner**) are reserved for a surface equal to or greater than 12 m<sup>2</sup>,
- stands opening on to 3 aisles (**2 corners**) are reserved for a surface equal to or greater than 24 m<sup>2</sup>,
- stands opening on to 4 aisles (**4 corners, island stand**) are reserved for a surface equal to or greater than 36 m<sup>2</sup>.

**FIXED RATE REGISTRATION FEES**

THERMALIES PARIS: Fixed rate of €670 (VAT excl.)

THERMALIES LYON: €360 (VAT excl.)

THERMALIES BUSINESS : €325 (VAT excl.)

corresponding to insurance (covering stand-exhibited equipment and materials up to a limit of €6 000 VAT incl.), registration in the Visitor's Guide and 500 Invitation Cards.

**NOMENCLATURE**

This section must be completed: the classification will be used to compile the Visitor's Guide.

To feature in the above documents, please tick the boxes corresponding to your business activity.

**THERMALIES PARIS & LYON  
NOMENCLATURE**

- 3D Applications
- Acupuncture equipment
- Advertising objects
- Agri-foodstuffs and special foods industry
- Association
- Balneotherapy centre
- Balneotherapy equipment
- Bathroom equipment
- Beauty institute
- Clinic
- Consultancy firm
- Cosmetics products
- Credit organization
- Cruises
- Data bank
- Design / creation
- Diet institutes
- Documentation centre
- Engineering company
- Environmental services
- Federation
- Fitness - well-being breaks
- Fitness club
- Health resort
- Health website, access provider, hoster
- Home treatment association
- Hotel
- Insurance, assistance
- Irrigation
- Learned society
- Local and regional authority
- Mainstream press

- Maintenance and cleaning products
- Marine products
- Mass catering
- Massage and relaxation equipment
- Massage equipment
- Massage tables
- Medical spa
- Medical tourism
- Mineral and bottled waters
- Ministry
- Multimedia agency
- Multimedia publishing
- Music therapy
- Mutual
- Nutritional information service
- Nutritional ingredients and additives
- Nutritional supplements
- Office of tourism, departmental or regional committee
- Organic materials
- Organic products
- Orthopedic equipment
- Para-medical equipment
- Producer and distributor of regulated
- Products for dietary use
- Professional association
- Professional treatment products
- Professional union
- Public and para-public body
- Publishing
- Re-education and re-adaptation equipment
- Research centre or institute
- Retirement and pension fund

- Risk capital
- Services company
- Software package publishers
- Spa
- Spa resort
- Specialist press
- Swimming pool manufacturer
- Telephony
- Textiles: professional linen and clothing
- Thalassotherapy centre
- Thermal establishment
- Thermal products
- Tour operator
- Training body
- Training institutes
- Travel agency
- Treatment and health products
- Treatment establishment
- TV and multimedia operator
- Video equipment
- Water desalination
- Water distributor
- Water filtration / softeners
- Water fountains / filter jugs
- Water treatment / refinement
- Waterway and maritime transportation

Other (to be specified) :  
.....  
.....

**THERMALIES BUSINESS NOMENCLATURE****Treatment equipment / accessories**

- Affusion showers
- Bedding, bed linen, quilts
- Body wrapping equipment
- Cavitasonic baths
- Cold therapy cabins
- Floating beds
- Hydrotherapy baths
- Hydrotherapy equipment
- Jet showers
- Light therapy equipment
- Massage tables
- Physiotherapy equipment
- Saunas, hammams
- Other treatment equipment

**Pool equipment / accessories**

- Aquabiking equipment
- Foot / hand baths
- Jacuzzis, pools
- Overflow hot tubs
- Reclining chairs, loungers
- Water mattresses, balls
- Other pool equipment / accessories

**Treatment products**

- Bathrobes, towels, , serviettes, slippers, bags, swimwear, bathing caps
- Complimentary goods
- Cosmetics, muds, seaweeds, creams, oils
- Hot stones, suction pads
- Sound, music
- Other treatment products

## I. REGISTRATION

### REGISTRATION FEES

The application fee includes listing on: the Visitor Guide (catalogue for visitors), the dedicated website and the insurance.

## II. STAND

1. Bare stand
  2. Pre-equipped stand
  3. Fully fitted stand
  4. Beauty & Spa corner 4 m<sup>2</sup> unit
  5. Beauty & Spa corner 8 m<sup>2</sup> unit
  6. Luxury Spa stand 9 m<sup>2</sup> unit
  7. Premium fully fitted stand 9 m<sup>2</sup> unit - available only at Thermalies Business
  8. Premium fully fitted stand 12 m<sup>2</sup> unit - available only at Thermalies Business
  9. Premium fully fitted stand 18 m<sup>2</sup> unit - available only at Thermalies Business
- Option partitions wood covered with scratched cotton. Only for pre-equipped and fully fitted stands
- Corner supplement

→ SUB-TOTAL STAND (STAND + CORNER)

Discount of 3 % on bookings made before 2017/09/11 (Postmark deemed authentic)

Exhibitor 2017 reduction for a minimum enlarging of 3 m<sup>2</sup> on the initial stand of 2017

Assistance to set up your stand

→ TOTAL STAND

## III. ADVERTISING AND COMMUNICATION EXHIBITION

### 1. INSERTION OF ADVERT IN VISITOR GUIDE 2018 (THE FLOOR PLAN IS INCLUDED IN THE VISITOR GUIDE)

- Back cover
- Inside front or back cover
- Double page
- Full page
- Full page(s) presenting your establishments/offers
- 1/2 page
- 1/4 page
- Logo
- Logo on site direction panels

### 2. INTERNET ( www.thermalies.com \*Online for 4 consecutive months. (except the livery))

- Your livery on the www.thermalies.com website home page - One exhibitor only during each period:
- › 15 to 9 days before opening
  - › 8 to 2 days before opening
  - › 1 day before to 5 days after opening

- Your video in the heading "Thermalies in images"
- Medium rectangle (300x250) on the interior pages (general rotation, 3 announcers maximum)
- Leaderboard (728x90) on the home page (general rotation, 3 announcers maximum)
- Full Banner (468x60) on the confirmation of visitors invitations downloaded on the web site
- Insertion of Logo

### 3. COMMUNICATION PACKS

- Visibility package It includes: Insertion of your Logo and a link on the exhibitors' list on the website, 1 half-page in the visitors' guide, and your Logo on site direction panels.
- Logo Package including internet, guide and on site direction panels

### 4. ADVERTISING PRODUCTS

- Official bags multisponsors (Only for a marketing with 8 sponsors)
- Right to hand out a document at entrances (Offer is reserved for 3 exhibitors)
- Promotional handouts in the venue press room and coaching area

### 5. CUSTOM-MADE

- Sponsoring of newsletter for visitors
- Visitors database rental
- Thermalies 2018 invitations with your logo
- Insertion of your flyer in the Thermalies 2018 mailings

→ TOTAL COMMUNICATION

→ TOTAL EXHIBITION

THERMALIES PARIS	THERMALIES LYON	THERMALIES BUSINESS
€670 VAT excl.	€360 VAT excl.	€325 VAT excl.

  

THERMALIES PARIS	THERMALIES LYON	THERMALIES BUSINESS
_____ m² X €510 VAT excl. / m²	_____ m² X €320 VAT excl. / m²	_____ m² X €255 VAT excl. / m²
_____ m² X €615 VAT excl. / m²	_____ m² X €382 VAT excl. / m²	_____ m² X €310 VAT excl. / m²
_____ m² X €750 VAT excl. / m²	_____ m² X €422 VAT excl. / m²	_____ m² X €375 VAT excl. / m²
_____ unit(s) X €1 560 VAT excl.	_____ unit(s) X €1 133 VAT excl.	/
_____ unit(s) X €3 120 VAT excl.	_____ unit(s) X €2 266 VAT excl.	/
_____ unit(s) X €6 830 VAT excl.	_____ unit(s) X €3 810 VAT excl.	/
/	/	_____ unit(s) X €3 375 VAT excl.
/	/	_____ unit(s) X €4 500 VAT excl.
/	/	_____ unit(s) X €6 750 VAT excl.
_____ m² X €90 VAT excl.	_____ m² X €90 VAT excl.	_____ m² X €90 VAT excl.
_____ corner(s) x €680 VAT excl. / corner	_____ corner(s) x €340 VAT excl. / corner	_____ corner(s) x €330 VAT excl. / corner
€ VAT excl.	€ VAT excl.	€ VAT excl.
- VAT excl.	- VAT excl.	- VAT excl.
- _____ m² X €30 VAT excl. / m²	- _____ m² X €30 VAT excl. / m²	/
UPON REQUEST _____ VAT excl.	UPON REQUEST _____ VAT excl.	UPON REQUEST _____ VAT excl.
€ VAT excl.	€ VAT excl.	€ VAT excl.

  

THERMALIES PARIS	THERMALIES LYON	THERMALIES BUSINESS
€3 900 VAT excl.	€1 900 VAT excl.	€1 900 VAT excl.
€3 100 VAT excl.	€1 550 VAT excl.	€1 550 VAT excl.
€3 200 VAT excl.	€1 600 VAT excl.	€1 600 VAT excl.
€1 000 VAT excl.	€1 100 VAT excl.	€1 100 VAT excl.
UPON REQUEST _____ VAT excl.	UPON REQUEST _____ VAT excl.	UPON REQUEST _____ VAT excl.
€500 VAT excl.	€610 VAT excl.	€610 VAT excl.
€400 VAT excl.	€400 VAT excl.	€400 VAT excl.
€310 VAT excl.	€150 VAT excl.	€150 VAT excl.
€510 VAT excl.	€250 VAT excl.	€250 VAT excl.

  

THERMALIES PARIS	THERMALIES LYON	THERMALIES BUSINESS
€3 060 VAT excl.	€1 500 VAT excl.	€1 500 VAT excl.
€5 100 VAT excl.	€2 500 VAT excl.	€2 500 VAT excl.
€4 080 VAT excl.	€2 000 VAT excl.	€2 000 VAT excl.
€2 580 VAT excl.	€1 250 VAT excl.	€1 250 VAT excl.
€2 040 VAT excl.	€1 000 VAT excl.	€1 000 VAT excl.
€1 530 VAT excl.	€750 VAT excl.	€750 VAT excl.
€3 060 VAT excl.	€1 500 VAT excl.	€1 500 VAT excl.
€310 VAT excl.	€150 VAT excl.	€150 VAT excl.

  

THERMALIES PARIS	THERMALIES LYON	THERMALIES BUSINESS
€2 040 VAT excl.	€1 000 VAT excl.	€1 000 VAT excl.
€620 VAT excl.	€400 VAT excl.	€400 VAT excl.

  

THERMALIES PARIS	THERMALIES LYON	THERMALIES BUSINESS
€1 600 VAT excl.	/	/
€2 900 VAT excl.	€1 500 VAT excl.	€1 500 VAT excl.
€2 500 VAT excl.	€1 250 VAT excl.	€1 250 VAT excl.

  

THERMALIES PARIS	THERMALIES LYON	THERMALIES BUSINESS
From €3 100 VAT excl.	From €3 000 VAT excl.	From €3 000 VAT excl.
From €3 100 VAT excl.	From €3 000 VAT excl.	From €3 000 VAT excl.
UPON REQUEST _____ VAT excl.	UPON REQUEST _____ VAT excl.	UPON REQUEST _____ VAT excl.
UPON REQUEST _____ VAT excl.	UPON REQUEST _____ VAT excl.	UPON REQUEST _____ VAT excl.
€ VAT excl.	€ VAT excl.	€ VAT excl.
€ VAT excl.	€ VAT excl.	€ VAT excl.

**CONFIRMATION OF YOUR REGISTRATION THERMALIES**

**OVERALL TOTAL VAT EXCL.:** PARIS ..... + LYON ..... + BUSINESS ..... = € VAT excl  
 VAT EXCL.VAT OF 20% PAID ON RECEIPT

**OVERALL TOTAL VAT INCL.:** € VAT incl.  
 DEPOSIT OF 50% ON BOOKING € VAT incl.  
 BALANCE BEFORE THE 2017/12/18 € VAT incl.

Payment should be made:

- **By check made out to:** SPAS ORGANISATION - 160 bis, rue de Paris - CS 90001 - 92645 BOULOGNE-BILLANCOURT Cedex - France
- **By bank transfer (please send a copy of your transfer order)** IBAN Code: FR76 1480 6000 8372 0165 2064 188 - Code BIC: AGRIFRPP848

Bank code	Bank code	Account n°	ID information	Branch	Account holder
14806	00083	720 1652 0641	88	PME ORLEANS	SPAS ORGANISATION

**TO BE COMPLETED**

**COMPANY SIGN (IN THE PRE-EQUIPPED AND FULLY FITTED OPTIONS)**

Each reserved "pre-equipped" or "fully fitted" stand includes a two-sided company sign with a maximum of 16 letters. If the number of required letters exceeds 16, their size and therefore legibility are reduced.

Stand inscription: 

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**FREE REGISTRATION IN THE VISITOR'S GUIDE TO THERMALIES 2018**

THIS INFORMATION IS IMPORTANT to enable us to publish and distribute a catalogue which presents the THERMALIES participants, as well as their products and services, to visitors.

Please indicate below the information you wish to feature in our communication media FOR THE GENERAL PUBLIC (Visitor's guide and Website). If you do not want one of these items to appear, please write "NO" in the appropriate field.

ALPHABETICAL ORDER: to ensure that you are correctly listed in the catalogue, please underline the first letter under which you wish your company to appear in the exhibitor listing intended for visitors to the show.

COMPANY NAME \_\_\_\_\_

ADDRESS \_\_\_\_\_

ZIP CODE \_\_\_\_\_ CITY \_\_\_\_\_ COUNTRY \_\_\_\_\_

TELEPHONE \_\_\_\_\_ FAX \_\_\_\_\_

E-MAIL \_\_\_\_\_ WEBSITE \_\_\_\_\_

DESCRIPTION FOR THE EXHIBITOR LISTING (100 characters maximum) indicating your business activity, products and services as presented on your stand:

\_\_\_\_\_

\_\_\_\_\_

**SIGNATURE**

I hereby declare that I have read and understood the terms and conditions of THERMALIES 2018, attached to the present application made by the signatory company, and that I accept all the clauses unreservedly and without restriction. I hereby declare that I have the ability to bind the company.

I have duly noted that the Balance due on the rental fee must be paid following allocation of a space by SPAS Organisation, on receipt of their invoice and imperatively prior to the start of the event. On behalf of the signatory company,

I request their admission to THERMALIES 2018 as Exhibitor and/or Conference Organizer.

NAME AND POSITION OF SIGNATORY: \_\_\_\_\_

PLACE: \_\_\_\_\_

DATE: \_\_\_\_\_

Company stamp and signature «Agreed »
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Your personal data may be used by the Organizer to process your participation in the event and to personalize communication pertaining to the Organizer's products. The data may be passed on to a third party partner of the Organizer, if you do not wish your data to be transmitted please tick the box .

You have the right to access, modify, rectify or delete any data relating to you (art. 34 of the "Informatique et Libertés" Data Protection Act). In order to exercise this right, please contact the Sales Department, Thermalies 2018: SPAS ORGANISATION - 160 bis, rue de Paris - CS 90001 - 92645 Boulogne-Billancourt Cedex - France - Email: commercial@thermalies.com - Tel: 33 (0)1 45 56 09 09 - Fax: 33 (0)1 44 18 99 00

(1) The total billed surface is rounded up to the nearest half unit (i.e. 18,25 m² + 18,5 m² / 18,75 m² + 19 m²). The surface covered by plinths is included in the total number of m² billed. When the stand is composed of two blocks separated by an aisle, the inclusion of this aisle in the stand (carpeting) entails a fee corresponding to 30% of the surface of the aisle.

(2) See conditions p. 6.

All exhibitors have the right to share their stand with one or several other companies on condition that :  
 - each company completes the stand application form provided by the Organizer and pays the registration fees (Thermalies PARIS: €670 / Thermalies LYON: €350 / THERMALIES BUSINESS : 325 per company represented),  
 - the number of companies does not exceed one present or represented company per rented lot of 9 m² or 12 m².

**1) GENERAL PROVISIONS**

Application for admission implies total and unreserved acceptance of the present terms and conditions, together with those of the Exhibitor's technical manual (for exhibitors), which prevail over any other document unless the Organizer decides otherwise, by formal written agreement. The exhibitor and/or sponsor also agree to comply with any new provisions arising from circumstances in the interests of the event and notified by the Organizer to the exhibitors and/or sponsors, even verbally.

**2) ACCEPTED PRODUCTS AND SERVICES**

Only services, equipment and products relating to Thalassotherapy, Thermalism, Balneotherapy, Spa, Health and Well-Being and accepted under the classification drawn up by the Organizer for this event will be permitted. All products, equipment and services displayed and designed for sale on French territory must comply with French and European regulations. Second-hand equipment is expressly forbidden.

**3) ADMISSION**

Only applications addressed directly to the Organizer, duly completed and signed by a person with authority to commit the exhibitor and/or sponsor and accompanied with a payment corresponding to the amount of registration fees, which will remain acquired in any case to the organizer, will be examined by the organizer. This deposit must be paid without fail, however, on receipt of the first invoice. An application for admission does not constitute a request for participation. The Organizer receives the applications and rules on admissions without having to justify his decisions. No compensation will be due if the Organizer refuses an application for admission. The fees already paid by the exhibitor will be reimbursed, excluding the registration fees, which remain the property of the Organizer. Correspondence between the Organizer and exhibitor, the collection of part or all the cost or the publication of the exhibitor and/or sponsor's name in any list will not be considered as proof of the acceptance of the admission application by the Organizer. The admission application form will be considered as accepted by the organizer after the exhibitor accepted (in the form of the apposition of a signature of a representative of the exhibitor being worth «good for agreement») and returned to the organizer the plan of the exhibition with the space granted to the exhibitor. For lack of express acceptance by the exhibitor of the making plan creating the place within 15 calendar days following the sending of the proposition of place by the organizer, the aforementioned proposition is invalid, and it by rights, without announcement, nor additional information, only remaining due to the organizer set-up fees. Once the plan duly signed by the exhibitor and returned to the organizer, the admission application form, the surface and the spaces, and the reserved additional services, the amount estimated by the organizer corresponding to the surface and to the reserved additional services become for the applicant definitive and irrevocable. In the absence of the payment of the deposit such estimated by the organizer, and except opposite express agreement of the organizer, the admittance will be invalid, without announcement, nor additional information.

**4) GROUPING**

Unless the Organizer provides formal dispensation in writing, groupings will only be allowed to exhibit on condition that each company member of the grouping exhibiting its products and services has been accepted individually by the Organizer and has undertaken to pay all fees relating to its participation in this event.

**5) SPACE ALLOCATION**

The Organizer draws up the plan of the event and allocates the spaces. The Organizer reserves the right to modify the size and layout of the stands reserved by the exhibitor, before the exhibitor formally accepted the space. Participation in previous events does not give the exhibitor a right to a specifically determined space. The Organizer specifies the dimensions as accurately as possible on the plans sent out to the exhibitors, but cannot be held responsible for any slight differences which may be perceived between the dimensions indicated on the plan and the actual dimensions of the space allocated. The Organizer cannot be held responsible by the exhibitor for any consequences resulting from the space allocated. Once a space has been allocated, the exhibitor takes possession of it by signing the document "prise de possession", within the period and according to the terms set out by the Organizer and detailed in the Exhibitor's technical manual. If he fails to do so, the space may be allocated to another exhibitor without any compensation or reimbursement being due to the defaulter. The exhibitor is forbidden to assign, lend or sub-let any or all of the space he has been allocated.

**6) RATES**

Stand rental rates and sponsorship fees are given on the Admission Application Form. The list of additional facilities (water, electricity, telephone, fax, badges etc.) and their respective cost are outlined in the Exhibitor's technical manual. Rates may be modified at any time, on condition the exhibitors and/or sponsors are duly informed of such changes. The new rates do not apply to orders which have already been confirmed or are currently being processed.

**7) MONEY**

If an EU member state withdraws from economic and monetary union but the euro continues to exist as the lawful currency of other EU member states, then all references in this agreement to, and all obligations under this agreement in, the euro shall continue to be enominated in the euro (even if one or more obligors are incorporated or perform any obligations in the withdrawing member state). If the euro ceases to exist as a lawful currency for any reason, the replacement currency to be used for all purposes in connection with this agreement shall (to the extent permitted by law) be at the sole discretion of the organizer, who shall notify the exhibitor of such change as soon as reasonably practicable.

**8) V.A.T.**

On condition the current legislation remains unchanged, foreign exhibitors and/or sponsors are eligible for the reimbursement of V.A.T. on the following conditions:

\* European Union members: Please make the request via the electronic portal given by the Tax administration in the member states of establishment. Originals of the invoices received must be provided and applicants must certify on the forms that they have no activities in France incurring liability for French tax.

\* Non European Union members: the formalities must be undertaken by a designated tax representative in France.

In order to obtain the reimbursement, the non European member company must either market its products and services to a French customer or intend to market them on French territory. The request for V.A.T. reimbursement must be in direct correlation with the marketing in France. Even if no delivery or service has actually been made to a French customer, the products or services promoted must be marketed to customers in France.

**9) METHODS OF PAYMENT**

The demand of admittance must be accompanied with a deposit containing registration fees. An invoice corresponding to this deposit will be sent to the exhibitor and/or sponsor on receipt. In all cases, the registration fees remain the property of the Organizer, whatever the outcome of the admission application (refusal, cancellation, exclusion etc.). Payment of the balance for the stand and/or sponsorship reservation and the cost of other facilities requested by the exhibitor and/or sponsor must be made on receipt of the appropriate invoices sent by the Organizer, with no discount available for payment before the due date or cash payments. All payment must be made by check or bank transfer. As from the acceptance by the Exhibitor of the plan creating the space, the surface and the reserved additional services, and the total price of the service, the exhibitor will have to send immediately 50 % of the amount of the booking and/or the sponsoring. An invoice corresponding to this deposit will be sent to the exhibitor and/or the sponsor at reception of the payment.

**10) LATE OR NON-PAYMENT**

Failure to fulfil the payments in accordance with the schedule set out in the present terms and conditions will lead to penalties amounting to the legal interest rate by the European Central Bank (ECB), with ten points added. These penalties will run the day after the payment date, without any reminder be necessary. If on the eve of the event the sums have still not been paid in full, the Organizer may cancel the exhibitor's right to dispose of the allocated space and/or the sponsorship, and this without further notice. Without prejudicing what has gone before, the unpaid sums will be due by way of compensation, even if the space is rented to another exhibitor and/or the sponsor is replaced.

**11) LOSS OR DAMAGE**

The exhibitors and/or sponsors must leave the space, decoration and equipment made available to them as they found them. Any deterioration due to the exhibitor and/or sponsor, for whatever reason, will be billed to the exhibitor and/or sponsor.

**12) CANCELLATION BY THE EXHIBITOR AND/OR SPONSOR**

If the exhibitor cancels at least six months before the event opens, the Organizer will retain in compensation a sum equivalent to 50% of the value of the reservation estimated by the Organizer. If the cancellation occurs less than six months before the event opens, the Organizer will retain in compensation a sum equivalent to 100% of the value of the reservation, estimated by the Organizer, without prejudice in respect of any loss or damage. In the case of partial cancellation, the percentage retained in compensation will be based on the part of the sum corresponding to the part cancelled.

**13) INSURANCE**

SPAS is insured for third party liability as an «exhibition organiser». Exhibitors and insurers waive all claims against the owner or the hirer of the exhibition hall, the exhibition organiser and their subcontractors and all their respective insurers. Exhibitors undertake to reproduce this clause in all contracts relating to this exhibition. Automatic insurance: On behalf of the exhibitor, the organiser takes out insurance contracts which automatically cover civil liability towards third parties and damage to goods. The amount due by the exhibitor in respect of this compulsory insurance is included in the mandatory registration fees. The main clauses and terms of these insurance contracts are reproduced in the Exhibitor's technical manual. Additional insurance: The exhibitor is entitled to take out additional insurance from their own insurer. If they so wish, they may take out additional insurance from the organiser's insurance company.

- for damage to goods: additional cover in exchange for the payment of a premium calculated on the value of exceeding capital - for transport-related risks, cover tailored to their needs.

The main clauses and terms of the additional insurance contracts are reproduced in the Exhibitor's Technical manual.

**14) CATALOGUE AND WEBSITE**

The Exhibitor has the sole right to publish or have published the catalogue and website relating to this event and to distribute them. The information published in the catalogue and on the website will be provided by the exhibitors and/or sponsors, who are responsible for such information. The Organizer will be held in no way responsible for omissions, errors in reproduction, layout or other which might occur. The exhibitor and/or sponsor expressly authorizes the Organizer to publish his data, brands and logo in the catalogue and on the website of the event. The cost of the exhibitor and/or sponsor's inclusion in the catalogue and on the website of the event is included in the registration fees.

**15) PUBLIC ACCESS AND INVITATIONS**

There is an entrance fee for visitors. A certain number of invitations will be distributed to the exhibitor and/or sponsor, under the terms and conditions outlined in the Admission Application Form. The cost is included in the registration fee. The exhibitor and/or sponsor may acquire other invitations under the terms and conditions outlined in the Exhibitor's technical manual and/or the Congress Organization Guide. Invitations which have not been used cannot be returned, reimbursed or exchanged. No one will be allowed within the precincts of the exhibition without a voucher either issued or recognized by the Organizer. The latter reserves the right to refuse entry to anyone, without providing a reason. He also reserves the right to eject any person whose behavior is deemed to justify such a measure. Visitors are required to respect the security regulations imposed by the authorities, the Carrousel du Louvre and the Organizer.

**16) INTELLECTUAL PROPERTY**

The Organizer holds the intellectual property right excls relating to the event (royalties, brands, logo etc.). The exhibitor and/or sponsor is solely responsible for the industrial protection of his equipment and products, in accordance with current legal provisions. The exhibitor and/or sponsor who uses music within the exhibition precinct, even for basic demonstrations of sound equipment, must deal directly with the SACEM. The Organizer cannot be held responsible in this respect. Photographs will be taken on site during the event. These photographs may feature logos, brands, models or other elements liable to be covered by rights to possession, which are displayed by the exhibitor on his stand and/or published by the sponsor. These photographs may be used in a promotional context linked to the event, on paper or digitally. The exhibitor and/or sponsor who does not wish part or the whole of his stand or one of the elements represented on the stand (logo, brand, model etc.) to appear on the photographs used to promote the event must inform the Organizer in writing before the start of the event.

**17) PERSONAL DATA**

In accordance with the "Loi informatique et libertés du 6 janvier 1978" (Data Protection Act), person, whose data has been given to the Organizer by the exhibitor and/or sponsor, has a right of access and rectification regarding his personal data. This can be done simply by writing to the Organizer, giving his name, forename and address. The personal data provided by the exhibitor and/or sponsor may be used by the Organizer in processing the participation of the exhibitor and/or sponsor and in personalizing communication relating to the Organizer's products. The data may also be passed on to the Organizer's other partners. If the exhibitor and/or sponsor do not wish the data to be used in this way, they should indicate it on the Admission Application Form or by writing to the Organizer.

**18) CANCELLATION OR POSTPONEMENT OF THE EVENT**

The Organizer may cancel or postpone the event if he considers the number of subscribers to be insufficient. The exhibitor and/or sponsor will be duly reimbursed for the amount already paid to the Organizer. Until the opening date of the event, however, the exhibitor and/or sponsor bears all the risks pertaining to its possible cancellation, notably as regards the fees he deemed fit to engage in view of the event. Furthermore, if a case of force majeure, such as fire, war, public disaster, riots, strikes etc. causes a delay in opening, early closing or cancellation, or makes it impossible for some or all of the services offered by the Organizer to be carried out, the Organizer will be entitled to cancel the accepted admission requests or all or part of the event, at any stage, by informing by mail the exhibitors and/or sponsors that they are not owed any form of compensation, for whatever reason. The sums remaining after all expenses have been settled will be divided between the exhibitors and/or sponsors on a pro rata basis, according to the fees incurred. It is expressly stipulated that the latter will have no recourse against the Organizer, whatever the reason or cause.

**19) NON-COMPLIANCE WITH THE RULES**

The exhibitors and/or sponsors are expected to be aware of and comply with the security regulations and other obligations imposed by the public authorities, by current legislation and practice, the Organizer or the Carrousel du Louvre, such as those featured in the present terms and conditions, the Exhibitor's technical manual, the safety regulations. All exhibitors must conform and respect to all the regulations (general exhibition regulation, the prevention plan, fire safety regulations and regulations of the Carrousel du Louvre). These documents will be on the exhibitor guide destined to all exhibitors. Any breach of these rules may lead to the immediate expulsion of the exhibitor and/or sponsor, without the need for an injunction.

**20) RESPONSIBILITY**

The responsibility of the Organizer cannot be incurred if he applies the stipulations of the present terms and conditions, the complementary Exhibitor's technical manual and/or Congress Organization Guide or the regulations of the Carrousel du Louvre and current legislation and practice. The Organizer cannot be held responsible if the exhibitors and/or sponsors are indirectly wronged for whatever reason, such as shortfall in earnings, loss of expected profit, customers or income, disturbance of possession or any other harmful effects on business. In any event, compensation of such a prejudice by the Organizer will not exceed the amount paid by the exhibitor and/or sponsor relating to the disputed reservation.

**21) CLAIMS AND DISPUTES**

Any claim must be made by registered letter with a signed receipt, within ten days of the event's closure. In the event of a dispute, the French-language version of the Rules and Regulations will prevail and only the Paris Tribunals entertain jurisdiction. The full Rules and Regulations pertaining to this event can be found in the Exhibitor's technical manual. They will be sent to any exhibitor and/or sponsor on request.